



**JOHN THOMPSON** (A Division of ACTOM (Pty) Ltd) is one of South Africa's largest manufacturers of Industrial and Water Tube Boilers with a focus on equipment outsourcing and after sales service. The company services local and export markets and is an equal opportunity company, promoting affirmative action. Preference will be given to EE Candidates, in line with our employment equity plan.

## **SPARES SALES ENGINEER**

**Durban**

This position will report to the Spares Manager: Industrial Watertube Division. The primary function of Spares Sales Engineer will be to manage the Sales & Service of John Thompson Industrial Watertube Division OEM spares.

### **MINIMUM QUALIFICATIONS**

- Trade Tested Mechanical Fitter
- Engineering Diploma or Degree will be advantageous

### **EXPERIENCE & SKILLS**

- A minimum 5 years' experience field experience in Engineering environment
- A minimum of 3 years supervisory experience
- Knowledge of Boilers & Stokers will be advantageous
- Computer literate – Word, Excel & Outlook
- Knowledge of Syspro advantageous
- Excellent telephone etiquette

### **KEY RESPONSIBILITIES AND TASKS**

- Negotiate best possible costing from external and internal suppliers
- Preparation of quotes and tenders to customers
- Customer Liaison and new business development
- To establish and maintain calling schedules in area or industry
- Review costs and sales.

➤ Interviews will take place at our Durban Office.

<b>PLEASE NOTE: CVs without certificates will be disqualified.</b>
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Applications accompanied by a cover letter, **indicating position applied for and a current CV and certified certificate** may be forwarded for the Senior HR Officer's attention at PO Box 129, Bellville, 7535 or e-mailed to the Senior HR Officer at HumanResource@johnthompson.co.za by no later than **Thursday, 08 August 2024**.